

PROJECT FAILURE

TOP REASONS & SOLUTIONS



START

1 Inadequate requirements analysis



- Iterative functional requirements gathering and validation
- Iterative UI and UX development and validation
- Use-cases development and scenarios analysis
- Non-functional requirements gathering
- Focus groups review

Pegasus One focuses on communication and collaboration from the beginning of the project ensuring that no requirement is left out.



17% OF IT PROJECT FAILURES GO ON TO THREATEN THE EXISTENCE OF THE COMPANY

2 Change in project objectives



- Cost benefit analysis
- Business impact analysis
- Iterative development to closely monitor progress and client's feedback
- Market research
- Industry trends analysis
- Change request management



3 Poor communication



- Predefined and mutually agreed upon process and communication protocols
- Predefined Release schedule
- Proactive project management to identify, communicate and manage risks and bottlenecks
- We ensure that communication is never a barrier, all stakeholders have clearly defined expectations especially to ensure no delay because of teams working in different timezones
- Identification and management of key success factors to ensure client's satisfaction during project execution



57% OF PROJECTS FAIL DUE TO POOR COMMUNICATION

4 Inaccurate time and task estimates



- Bottom up/task level estimation based on fully developed work break down structure
- Estimation validation with all stakeholders
- Proactive scope creep management
- Collaborative prioritization
- Two or four weeks sprints to closely follow progress
- Daily stand ups



29% OF PROJECTS FAIL DUE TO INADEQUATE COST ESTIMATES

Our sprints make sure that every aspect of the project gets updated and communicated to the client

5 Poor quality control



- Quality assurance is embedded with software development
- Detailed use cases and test cases
- Impact analysis
- Automated and manual quality assurance



Quality of final project is 44% better when using Project Management software. Majority of IT projects are not properly tested for quality.

Not just software development

We take a holistic approach to steer your project. For us, your software need is not a piece of code that we develop, instead we design a business process to simplify and enhance your business. Software solution results are measured based on key success factors as defined by you and ROI.

