

Cloud native  
is **the new  
paradigm**  
of software  
development

> **35%**

of all production  
apps will be cloud-  
native by 2022<sup>1</sup>

# What is cloud native?

Package application code & dependencies in containers, deploy as microservices and manage them using DevOps processes & tools



# Why cloud native?

Speed of innovation



Security at scale

Reliability



# Thousands of companies build cloud native applications on Microsoft Azure



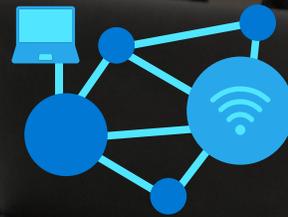
# Common cloud native scenarios



Modernize business  
critical applications



SaaS  
delivery



Real-time  
telemetry



Geo-distributed  
applications

# Common cloud native scenarios

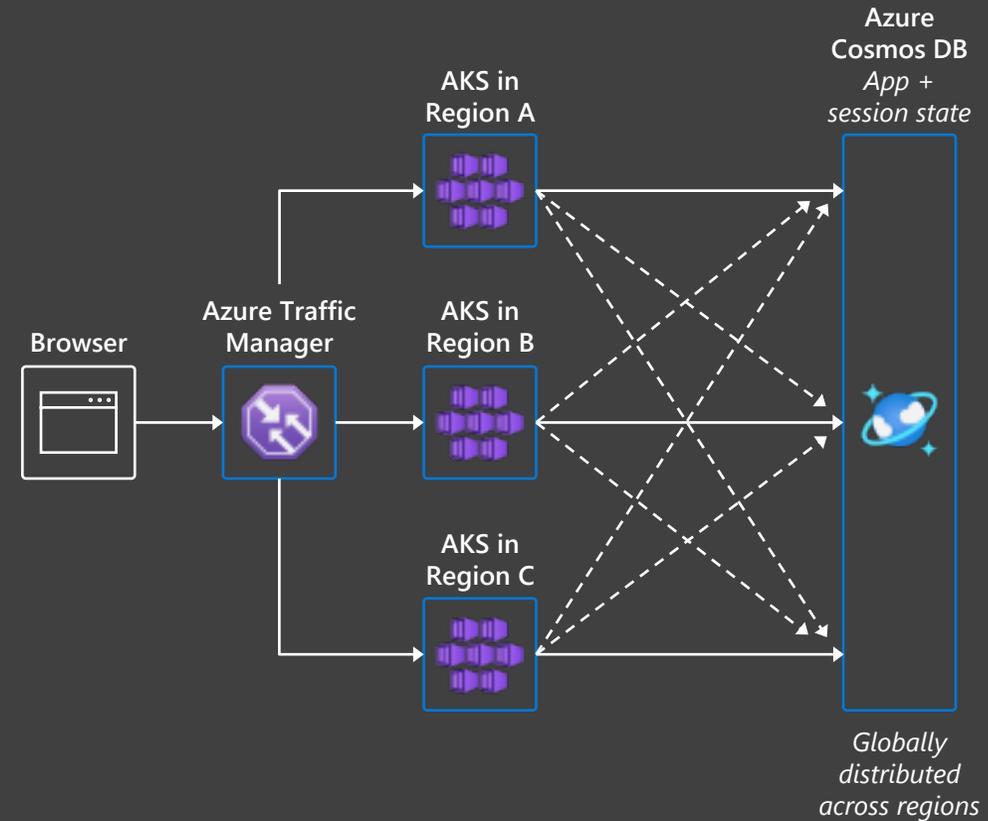


Geo-distributed  
applications

# Geo-distributed apps

Put your data where your users are to give real-time access and uninterrupted service to customers anywhere in the world

- Compute and data services in more regions than any cloud provider
- High availability and turnkey global data replication across all Azure regions
- Guaranteed low-latency experience for global users



# Retail

## Deliver engaging digital customer experiences

- Deliver customized offers and personalized shopper experiences in real time
- Add new revenue streams faster with improved target marketing
- Serverless scaling to meet seasonal demand spike

## Transform store management

- Brand ambassadors empowered by always up-to-date product catalog and inventory
- Build IoT innovations that reduce errors and strengthen loss prevention
- Deploy securely connected mPOS systems to reduce wait times

## Build an intelligent supply chain

- Close the gap between demand and fulfillment with real-time order processing and supply chain management
- Expose fraud by detecting and alerting anomalies in real time
- Build partner/vendor portal to improve customer service response and accuracy

# Manufacturing & Automotive

## Deliver new services

- Unlock omnichannel and personalized customer experiences
- Create a collaborative development environment for partner apps marketplace
- Take advantage of infrastructure advances to bring lean capabilities into IT

## Achieve industrial IoT innovation

- Ingest and analyze high volumes of IoT data and generate real-time recommendations and insights
- Power smart buildings and cities
- Predict equipment needs and safety issues before they happen with instant equipment diagnostics

## Enable smart, scalable supply chain management

- Produce the right parts at the right time
- Deploy analytics to improve quality, increase operational efficiency, and drive faster time-to-market
- More effectively use computing and human resources, saving time and money

# Financial Services

## Deliver differentiated customer experiences

- Develop services optimized for omnichannel and self-service
- Speed trading and transactions with digital kiosks
- Improve customer acquisitions with personalized sales and marketing

## Manage risk and detect fraud

- Conduct real-time analytics to stress-test risk and exceed compliance levels across standards
- Expose fraud by detecting and alerting anomalies in real time
- Deploy securely and confidently on-premises and in the cloud

## Real-time payments

- Centralize payment pipelines to scale high volumes of payment data accurately with low latency
- Enable mobile wallets for efficient use of resources
- Build frictionless peer-to-peer models