# — PROJECT FAILURE — TOP REASONS & SOLUTIONS



**START** 



### Inadequate requirements analysis



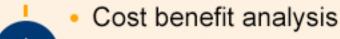
- Iterative functional requirements gathering and validation
- Iterative UI and UX development and validation
- Use-cases development and scenarios analysis
- Non-functional requirements gathering
- Focus groups review

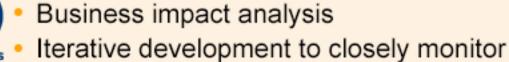
Pegasus One focuses on communication and collaboration from the begining of the project ensuring that no requirement is left out.











- progress and client's feedback Market research
- Industry trends analysis
- Change request management

#### 3 Poor communication



- Predefined and mutually agreed upon process and communication protocols
- Predefined Release schedule
- Proactive project management to identify, communicate and manage risks and bottlenecks
- We ensure that communication is never a barrier, all stakeholders have clearly defined expectations especially to ensure no delay because of teams working in different timezones Identification and management of key success
- factors to ensure client's satisfaction during project execution



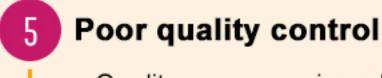
# SOLUTIONS **INADEOUATE COST ESTI**

### Inaccurate time and task estimates Bottom up/task level estimation based

- on fully developed work break down structure Estimation validation with all stakeholders
- Proactive scope creep management
- Collaborative prioritization Two or four weeks sprints to closely follow
- progress Daily stand ups

gets updated and communicated to the client

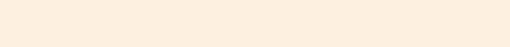
Our sprints make sure that every aspect of the project



## Quality assurance is embedded with



- software development Detailed use cases and test cases Impact analysis
- Automated and manual quality assurance







### We take a holistic approach to steer your project. For us, your

Not just software development

software need is not a piece of code that we develop, instead we design a business process to simplify and enhance your business. Software solution results are measured based on key success factors as defined by you and ROI.